

# Frequently Asked Questions about my Equipment Deals

*Q: How does your dealer status as a music equipment dealer differ from a Guitar Center, Daddy's Junky Music, Musician's Friend, etc.*

A: It doesn't! I am authorized to carry the same products and brands as the stores named above. I get full warranty coverage as well.

*Q: What are the advantages of buying equipment through you vs. the big box stores?*

A: One major difference is price. Because I stock very few instruments, I can afford to sell most products below what the national chains sell them for.

Another difference is the quality of product. I carry the exact same brands as the big guys (I will not carry brand-x or low quality products), yet I go through each instrument with a fine-tooth comb before I sell it (which most of the big stores do not do). A guitar does not go from the box onto the guitar rack at my studio. I check every fret, the electronics, neck bow, and action to make sure it is in perfect condition for playing. If a guitar has a defect I do not like, it goes back to the manufacturer.

*Q: What happens if a product I buy from you breaks?*

A: Many of the manufacturers that I work with allow me to service the products I sell. As long as the defective product fits under the terms of the warranty set by the manufacturer, I will help you take care of the problem. In some cases, you may have to ship the item back to the manufacturer, but I will always do my best to handle warranty repairs right here at the studio.